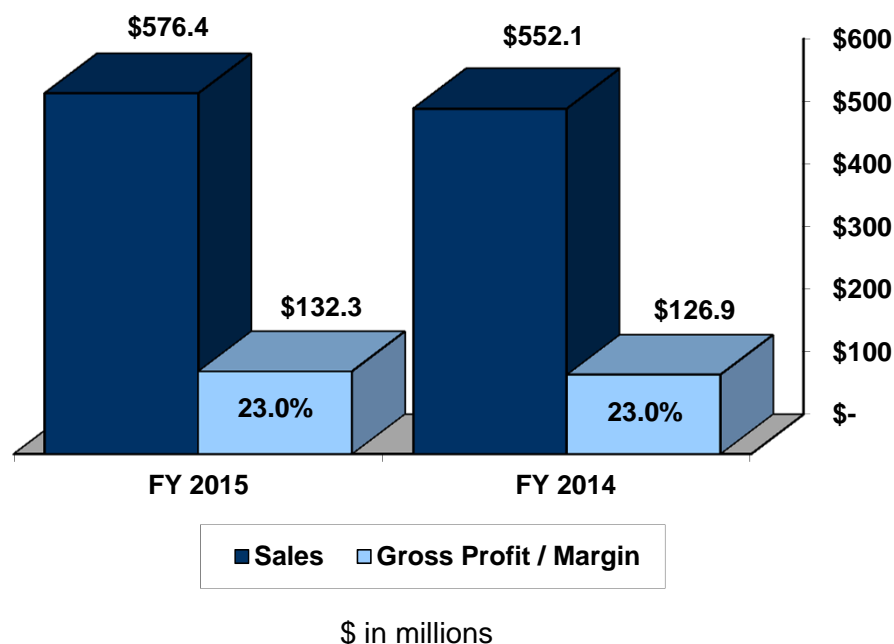


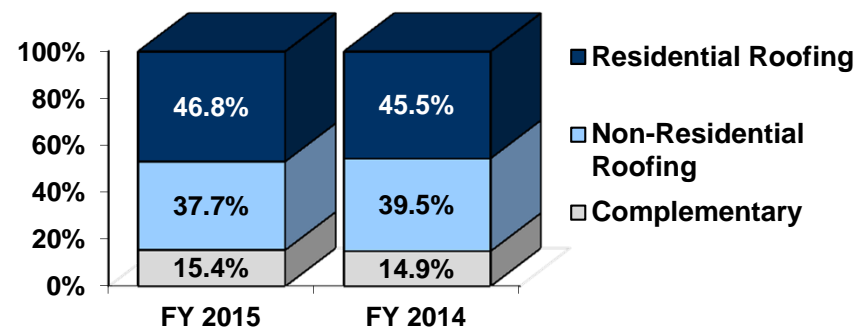


Quarterly Results

Existing Market Sales, Gross Profit & Gross Margin



Existing Market Product Mix



Organic Sales Growth (Decline)

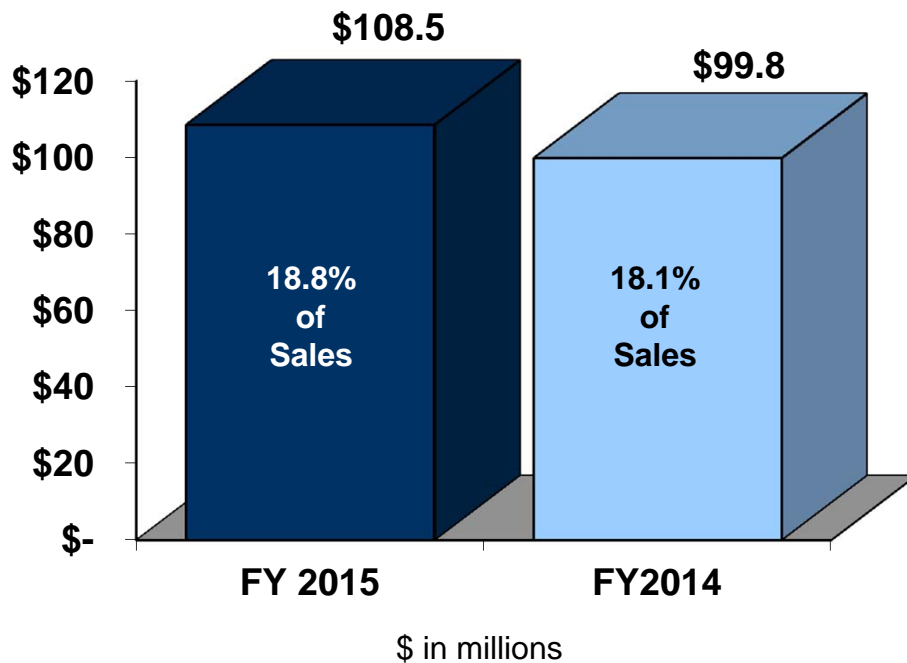
Northeast	12.1%
Mid-Atlantic	5.1%
Southeast	(3.3)%
Southwest	(8.2)%
Midwest	14.0%
West	(3.0)%
Canada	7.0%
Total	4.4%

Existing Market results above exclude branches acquired during the four quarters prior to the start of the first quarter of Fiscal 2015.



Quarterly Results

Existing Market Operating Expenses



Operating Expense Incr. (Decr.)

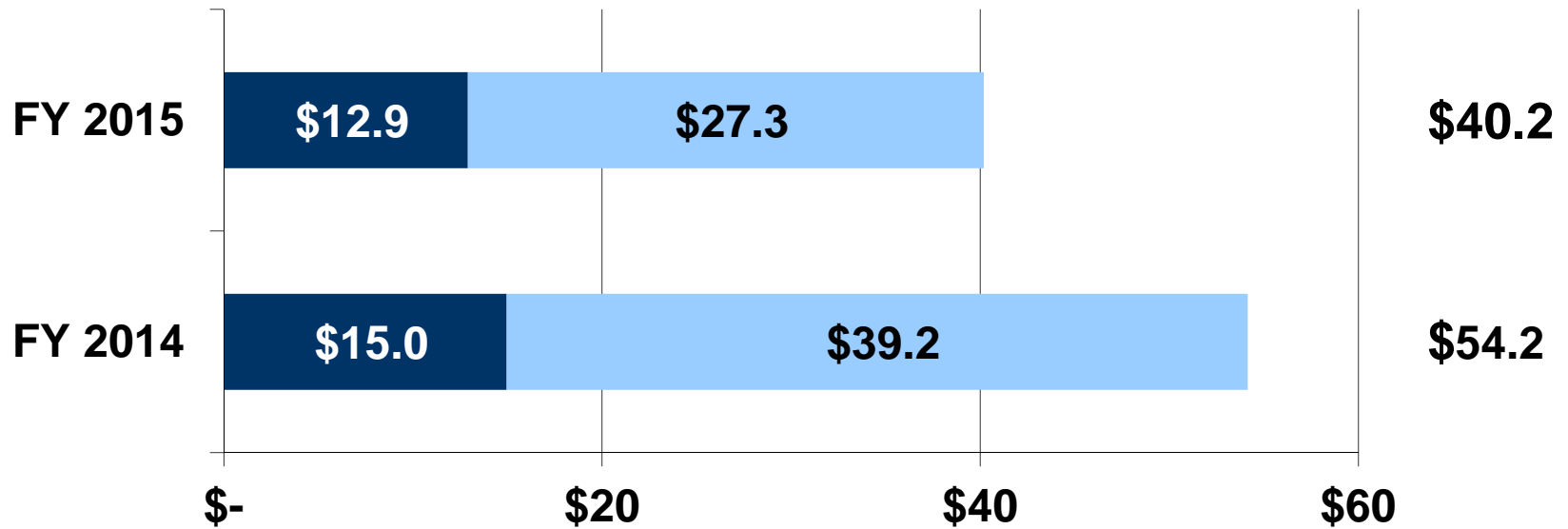
New greenfield branch investments	\$ 5.7
Selling & warehouse expenses	2.1
G&A	1.9
Amortization	(0.6)
Other	(0.5)
Total	\$ 8.7

Existing Market results above exclude branches acquired during the four quarters prior to the start of the first quarter of Fiscal 2015.



Quarterly Results

Cash Flow From Operations



■ Net Income

■ Non-Cash & Working Capital Adjustments

\$ in millions