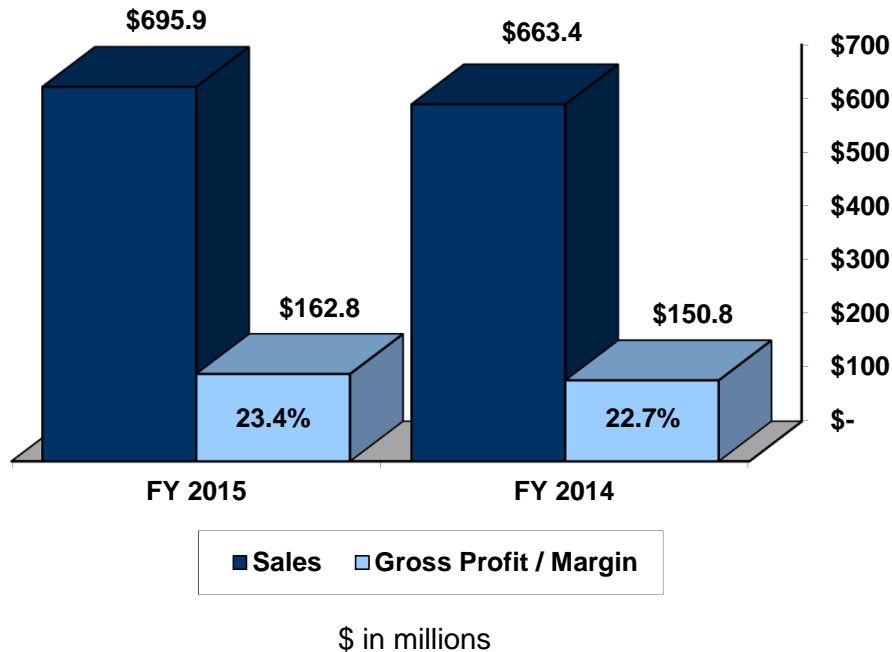


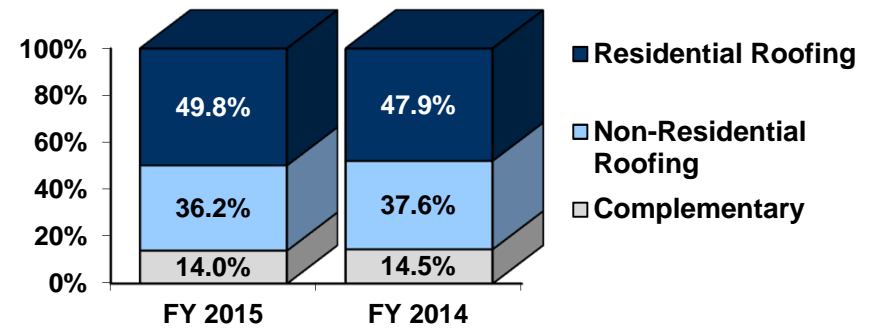


Quarterly Results

Existing Market Sales, Gross Profit & Gross Margin



Existing Market Product Mix



Organic Sales Growth (Decline)

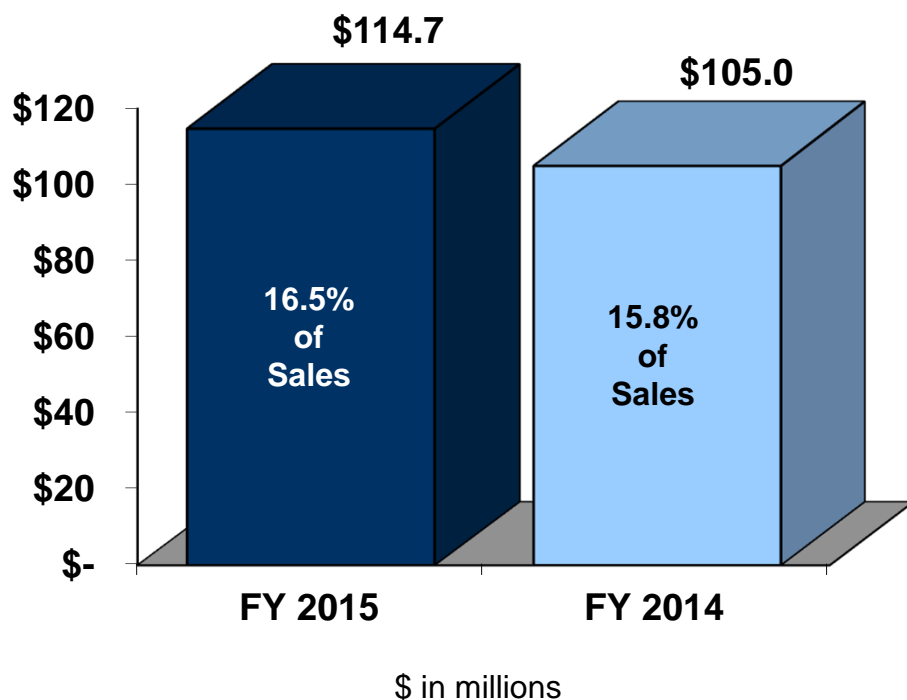
Northeast	12.1%
Mid-Atlantic	0.9%
Southeast	10.4%
Southwest	(8.4%)
Midwest	7.3%
West	15.2%
Canada	6.9%
Total	4.9%

Existing Market results above exclude branches acquired during the four quarters prior to the start of the third quarter of Fiscal 2015.



Quarterly Results

Existing Market Operating Expenses



Operating Expense Incr. (Decr.)

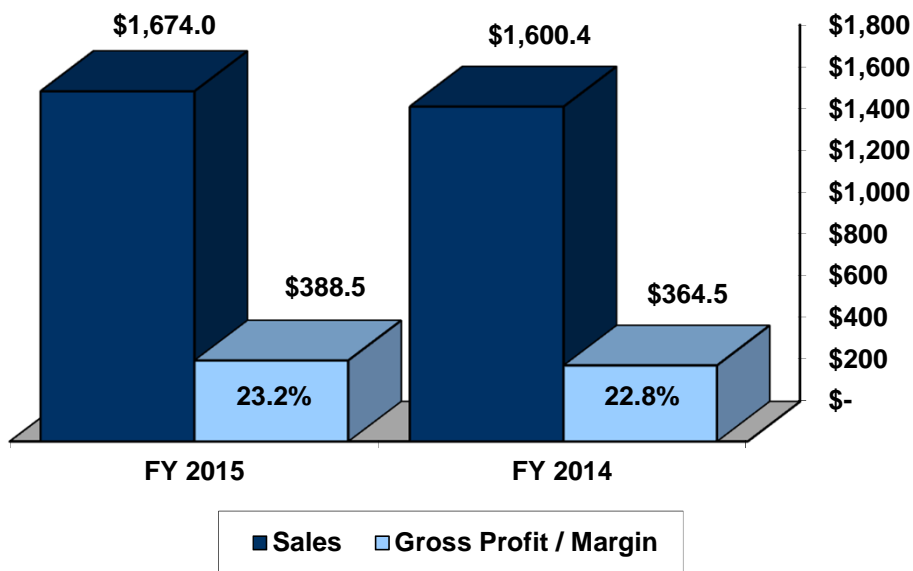
New Greenfield branch investments	\$ 4.3
Payroll and employee benefit costs	3.5
Non-cash stock compensation expense	2.5
Amortization	(0.8)
Other	0.2
Total	\$ 9.7

Existing Market results above exclude branches acquired during the four quarters prior to the start of the third quarter of Fiscal 2015.



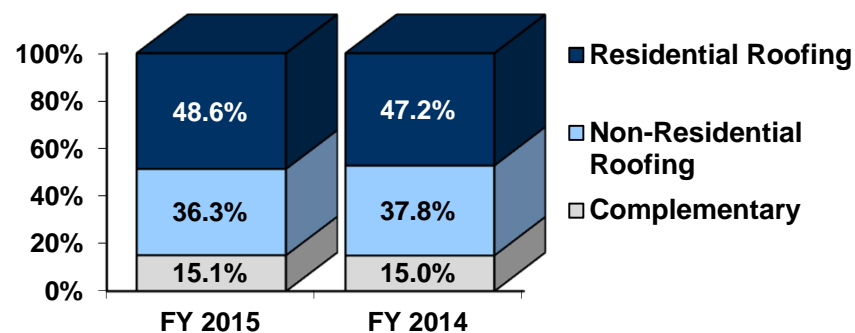
Year-to-Date Results

Existing Market Sales, Gross Profit & Gross Margin



\$ in millions

Existing Market Product Mix



Organic Sales Growth (Decline)

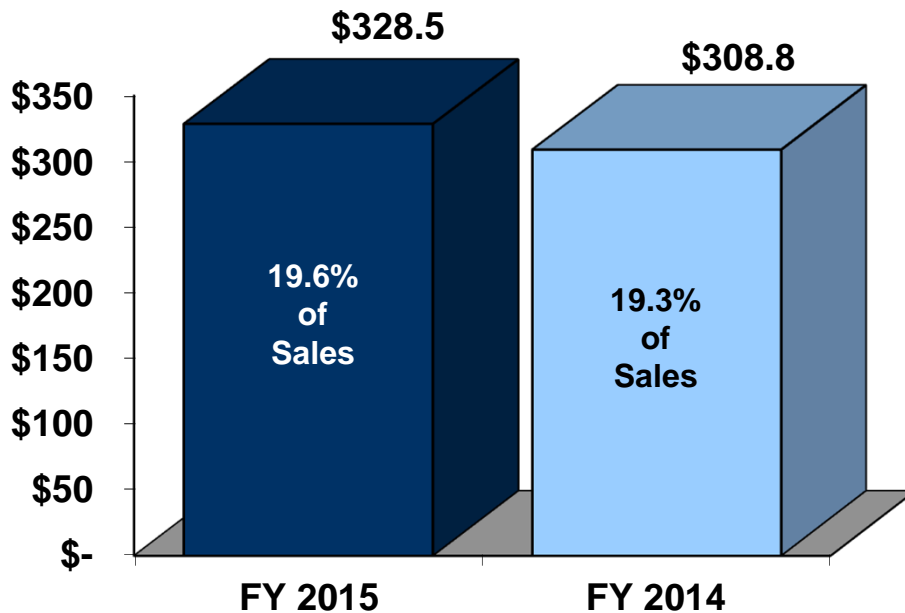
Northeast	9.3%
Mid-Atlantic	3.1%
Southeast	(0.4%)
Southwest	(9.2%)
Midwest	13.6%
West	12.9%
Canada	7.2%
Total	4.6%

Existing Market results above exclude branches acquired during the four quarters prior to the start of Fiscal 2015.



Year-to-Date Results

Existing Market Operating Expenses



\$ in millions

Operating Expense Incr. (Decr.)

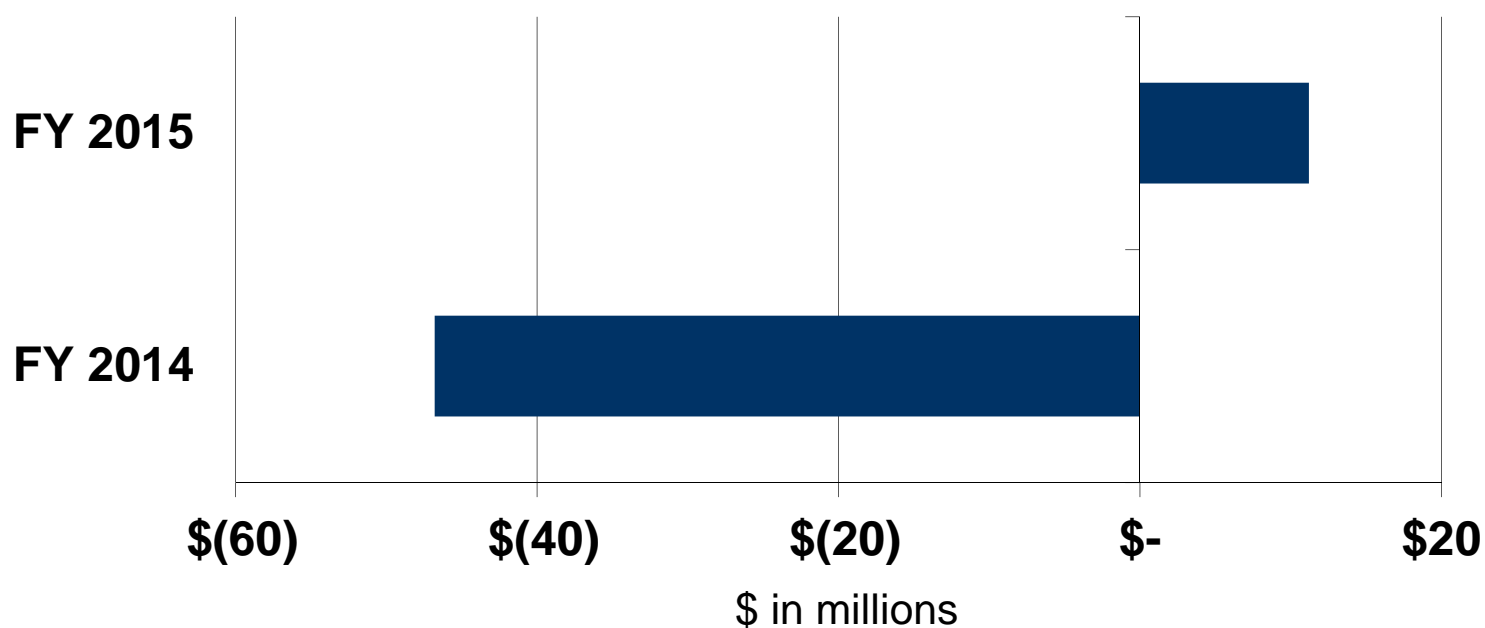
New Greenfield branch investments	\$ 15.8
Payroll and employee benefit costs	4.6
Non-cash stock compensation	1.1
Amortization	(1.9)
Other	0.1
Total	\$ 19.7

Existing Market results above exclude branches acquired during the four quarters prior to the start of Fiscal 2015.



Year-to-Date Results

Cash Flow From Operations



	<u>Net Income</u>	<u>Non-Cash & WC Adj.</u>	<u>CF from Ops.</u>
FY 2015	\$31.5	\$(20.3)	\$11.2
FY 2014	\$29.6	\$(76.4)	\$(46.8)